State of Washington

Office of the Insurance Commissioner

1998 Washington Market Share and Loss Ratio

Top 40 Authorized Companies
Zero Premium Companies Excluded

Line of Business: Accident and Health - Individual and Other

All Dollars in Thousands

ank Company Name	NAIC Code	Dom	Type(1)	Premiums Written	Market Share	Premiums Farned	Losses	Loss Ratio	Enrollment(:
1 Premera Blue Cross	47570	WA	HCSC	\$379.980	18.82%	\$382.870	\$343.632	89.75%	282.8
2 Group Health Coop Of Puget Sound	95672	WA	HMO	\$343.137	17.00%	\$342.410	\$335.006	97.84%	103.0
3 Pacificare Of Washington	48038	WA	HCSC	\$228.172	11.30%	\$224.863	\$238.271	105.96%	56.5
4 Regence BlueShield	53902	WA	HCSC	\$134.303	6.65%	\$135.634	\$112.736	83.12%	113.5
5 Providence Health Plan	95005	OR	HMO	\$108.543	5.38%	\$120.372	\$103.510	85.99%	22.8
6 Community Health Plan Of Washington	47049	WA	HCSC	\$93.222	4.62%	\$97.844	\$86.785	88.70%	84.7
7 Kaiser Foundation HIth Plan Of NW	95540	OR	HMO	\$82.583	4.09%	\$83.145	\$81.734	98.30%	28.3
8 Providence Health Care	47333	WA	HCSC	\$78 304	3 88%	\$82 636	\$81 298	98 38%	59 !
9 Northwest Washington Medical Bureau	47309	WA	HCSC	\$61.895	3.07%	\$62,323	\$58.767	94.29%	45.
10 Qual Med Washington Health Plan Inc.	96270	WA	HMO	\$58 195	2 88%	\$62 705	\$54 429	86 80%	35
11 Group Health Northwest	95664	WA	HMO	\$57.747	2.86%	\$57.548	\$21.082	36.63%	27.
12 Premera Healtholus	95630	WA	HMO	\$43.542	2.16%	\$43.540	\$40.504	93.03%	12.6
13 Aetna US Healthcare Inc	95484	WA	HMO	\$26.783	1.33%	\$24.955	\$18.309	73.37%	9.
14 Options Health Care Inc	47055	WA	HCSC	\$21.917	1.09%	\$21.467	\$19.134	89.13%	5.
15 General Electric Capital Asr Co	70025	DE	L&D	\$17.834	0.88%	\$17.619	\$7.795	44.24%	
16 American Family Life Asr Co Columbus	60380	GA	L&D	\$16.212	0.80%	\$16.393	\$6.848	41.77%	
17 Bankers Life & Casualty Co	61263	IL	L&D	\$13.583	0.67%	\$13.661	\$6.384	46.73%	
18 Continental Cas Co	20443	IL	P&C	\$12.142	0.60%	\$2,631	\$6.468	245.87%	
19 American Bankers Ins Co Of FL	10111	FL	P&C	\$11.195	0.55%	\$11.190	\$853	7.62%	
20 Provident Life & Accident Ins Co	68195	TN	L&D	\$11.119	0.55%	\$11.271	\$6.454	57.26%	
21 Conseco Senior Health Ins Co	76325	PA	L&D	\$11 105	0.55%	\$10.356	\$3 496	33 76%	
22 Bankers United Life Assur Co	61387	IA	1 &D	\$10 162	0.50%	\$10 151	\$2 262	22 29%	
23 Combined Ins Co Of Amer	62146	IL	L&D	\$9.945	0.49%	\$9.819	\$4.802	48.90%	
24 Paul Revere Life Ins Co	67598	MA	L&D	\$8.476	0.42%	\$8.699	\$3.756	43.18%	
25 Northwestern Mut Life Ins Co	67091	WI	L&D	\$8.226	0.41%	\$8.375	\$6.410	76.53%	
26 Kitsap Physicians Service	53872	WA	HCSC	\$7.721	0.38%	\$7.862	\$7.284	92.65%	7.
27 Unum Life Ins Co Of Amer	62235	ME	L&D	\$6.797	0.34%	\$6.759	\$6.487	95.98%	
28 HealthCare Inc	47465	WA	HCSC	\$6.314	0.31%	\$6.361	\$4.658	73.23%	4.
29 Standard Life & Accident Ins Co	86355	OK	L&D	\$6.129	0.30%	\$6.310	\$4.239	67.19%	
30 Mutual Of Omaha Ins Co	71412	NE	L&D	\$6.022	0.30%	\$5.996	\$4.054	67.61%	
31 Mutual Protective Ins Co	31119	NE	P&C	\$5.866	0.29%	\$5.475	\$2.012	36.75%	
32 Fortis Ins Co	69477	WI	L&D	\$5.847	0.29%	\$5.683	\$2.102	36.99%	
33 Regence BlueCross BlueShield OR	54933	WA	HCSC	\$5.772	0.29%	\$5.740	\$6.209	108.17%	4.
34 Massachusetts Mut Life Ins Co	65935	MA	L&D	\$5.222	0.26%	\$4.644	\$4.988	107.40%	
35 Colonial Life & Accident Ins Co	62049	SC	L&D	\$5.044	0.25%	\$5.047	\$2.541	50.35%	
36 IDS Life Ins Co	65005	MN	L&D	\$4.864	0.24%	\$4.864	\$1.264	25.98%	
37 Penn Treatv Network Amer Ins Co	63282	PA	L&D	\$4.817	0.24%	\$4.386	\$1.952	44.50%	
38 State Farm Mut Auto Ins Co	25178	IL	P&C	\$4.755	0.24%	\$4.131	\$2.433	58.89%	
39 Regence Northwest Health	47350	WA	HCSC	\$4.699	0.23%	\$4.675	\$3.925	83.96%	3.
40 Physicians Mut Ins Co	80578	NE	L&D	\$4.334	0.21%	\$4.371	\$2.539	58.09%	
All 293 Other Companies			_	\$86,194	4.27%	\$85,634	\$57,145	66.73%	34,
Totals (Loss Ratio is	average)(4)			\$2 018 717	100 00%	\$2 030 415	\$1 764 554	86 91%	943

⁽¹⁾LD=Life and Disability Co., PC=Property and Casualty Ins. Co., HMO=Health Maintenance Organization, LHCSC=Limited HCSC,

⁽²⁾Also means claims and benefits incurred. (3)Washington enrollment not provided by insurance companies. (4)Totals do not represent all health coverage in Washington